

TUES.

WED 3/1/95

BIRTHDAY	Telephoning	Telephoning	Telephoning	Night Telephoning	BIRTHDAY	Telephoning	Telephoning	Telephoning	Night Telephoning
	MIKE	PENNIE							

EASY DATA CLASSES
WED, THURS + FRI
Cancel other App's.

Hour	ACTIVITY	ACCOMPLISHMENT	Hour	ACTIVITY	ACCOMPLISHMENT
				① ANNIE LONG JOHN HARVEY - Pat has data!	
				✓ Buddy ATRY	
	① 12:00 TOMMY ROSE - CONSERVATION - His house	Go + GET WENDY'S Bacon RAMBURGERS			
	② 2:15 WALTER PETTY - Best cafeteria - Hwy 64			✓ SUTED KIMBLE - App, ok. initialed EXAM	benef.
	✓ KEN McDOWELL			1:00 E-Z DATA CLASS	
	③ VERNON TURNER Pol. DEL BUD DICKENS				
	7:00 E.E.				

OFFICE WORK: Ledgers: Full pay Walter Petty
Rates: Chris Lowry's daughter

OFFICE WORK: GERALD'S Policy
✓ PATRICIA KIMBLE / 75,000 WL

OUTSIDE ACTIVITIES:

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EXPENSES: 168,454 (106 mi) 68,577 ✓
Hammur Rose #4 20 lunch - Tennessee

EXPENSES: 168,605 (19 mi) 168,65

A.) Note pages 184-185 are from 3-1-95 This is the policy Patricia bought (\$25,000) From Bill Jerrel

p185 B) I had priced State Farm.

p185 c) I had priced \$100,000 but Patricia fussed about it and would only accept \$25,000. she thought it was a waste of money. Note her age was 27.

Note: They are "covering up." Where is his appointment book for Sept 95, these ⁽¹⁸⁴⁻¹⁸⁵⁾ pages are from March 95' The appointment will show he's lying about the dates in which he sold me the policy's. The cancer policy will have 9-11-97. The date 9-12-95 is on the policy in ^(200,000) question. Bill claims he sold me the cancer policy several days before and I called him about the insurance ~~(see page 166)(B)~~

The crossed out info is wrong. Pages 184-185 are from Harvey Apples Date book. I had thought it was from Bill Jerrel. my mistake.

STATE FARM COMPETITION

H DAY	Telephoning	Telephoning	Telephoning	Night Telephoning	BIRTHDAY	Telephoning	Telephoning	Telephoning	Night Telephoning
9/14	TED KIMBLE - PATRICIA KIMBLE								
	Does he have RUN 100,000 WL @ 27 MS.								
	M.D. RIT, App.								
							(271 mi)		

ACTIVITY	ACCOMPLISHMENT	Hour	ACTIVITY	ACCOMPLISHMENT
Conf. call			7 Appts	
TEXT SHIRLEY - BOB OZMENT			2 SALES	
TED KIMBLE - LYLES BLDG SUPPLY			1 BRP CASE OPENED	
MIKE McPHERSON DEL. Pol. - call 1st			1 D. MAIL	
DR. HOWARD			1 INITIAL WL WIFE ins present	
BUD DICKENS			1 Pol. def.	
RICHARD KELLAR - RICHARD'S			1 COLD call - JUNK car dealer	
LABEL LION				
JOHN ORBURN - SUSAN HAWKINS - 1st			2 IRA Rollovers	
DANNY BARNER (WAYNE HARDISER CAROLINA MORTG.)			6452	
OFFICE WORK: SAW HIS WIFE GRBO			10053	
			16,505	
			67020	
SIDE ACTIVITIES:				
EXPENSES: 167993 (129 mi) 168,122				

(185)